

The Seller Process at a Glance

Prepare for Sale

01

Seller
Consultation

02

Sign Listing
Agreement

03

Prepare
Property
for Sale

04

Prepare
Marketing,
Social, and
Other Media
Assets

05

Pre-Market
Property

06

List and
Show
Property

07

Review
Offers and
Negotiate
Optimal
Contract

Contract-to-Close

08

Sign
Contract

09

Home
Inspection,
Disclosures,
Reports,
and Repairs

10

Review
Buyer Loan
and
Appraisal
Process

11

Prepare
Property
for Final
Walk-
Through

12

Close on
Property
and
Disperse
Funds